

Modern Workplace Promo – Get **15% OFF PLUS 30 DAYS FREE***

first year subscription of *Microsoft 365 Business* or *Office 365 Business Premium*



CSP ONLY

1-300 SEATS

Tech Data
Exclusive:
30 Days FREE
on new customer adds or
upgrades up to \$1,000

NEW O365 BUSINESS
PREMIUM
Select: TD# SK36310
Standard: TD# SK36312
Elite: TD# SK36275

NEW M365 BUSINESS
CUSTOMERS
Select: TD# SK36311
Standard: TD# SK36313
Elite: TD# SK36276

O365 CUSTOMERS
**UPGRADING TO M365
BUSINESS**
Select: TD# SK36311
Standard: TD# SK36313
Elite: TD# SK36276

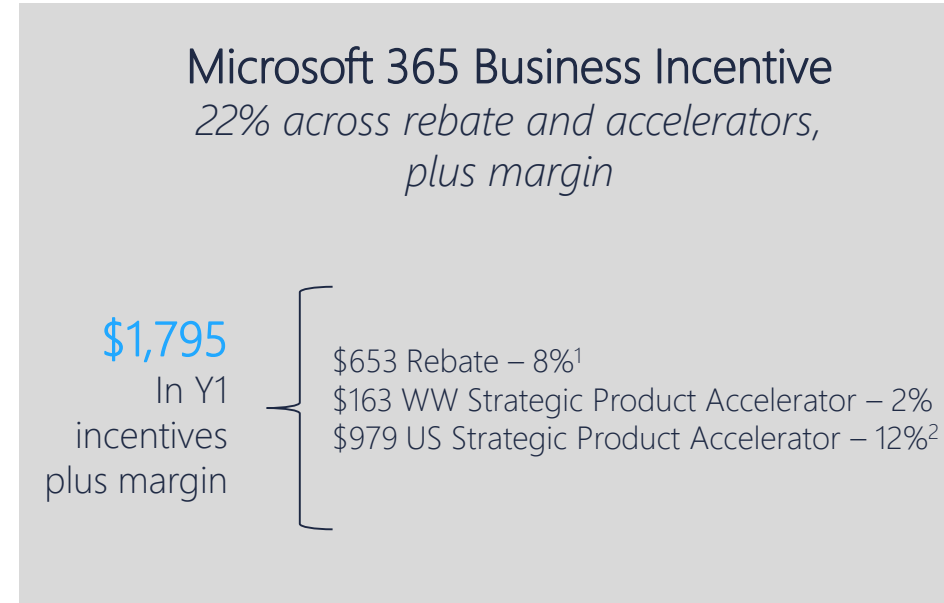
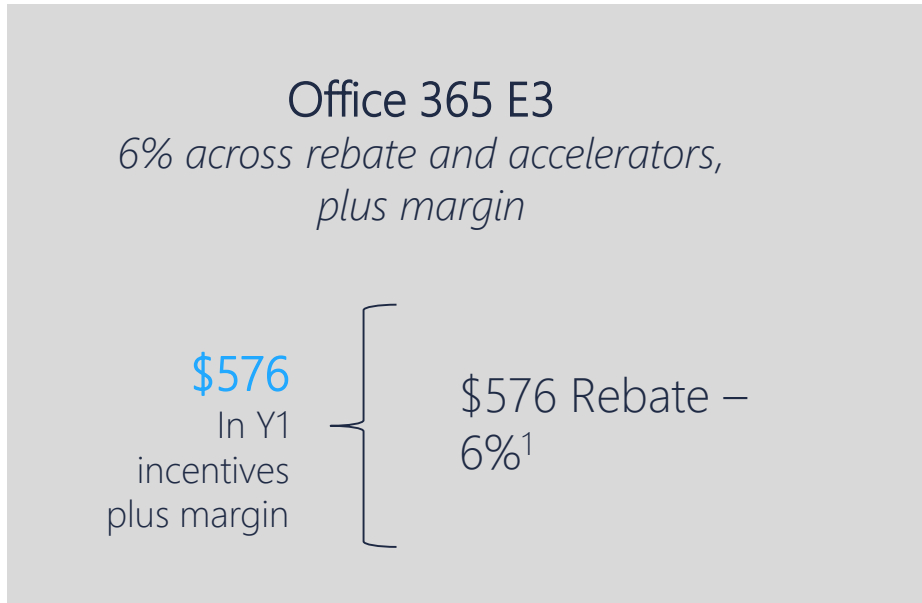
*Terms and Conditions apply, click [here](#) for details. 30 Days free offer ends Dec. 31st, 2018

PROFITABILITY COMPARISON*

Microsoft 365 Business vs Office 365 E3 Existing Customer

Example: 50 seat existing Office 365 Business Premium customer

Partner can earn additional year 1 incentives of \$1,219 when selling Microsoft 365 Business PLUS up to additional \$1,000 with Tech Data's 30 Days Free offer³



*Partners must meet eligibility requirements and have a current competency.

Starting Jan. 1, 2019:

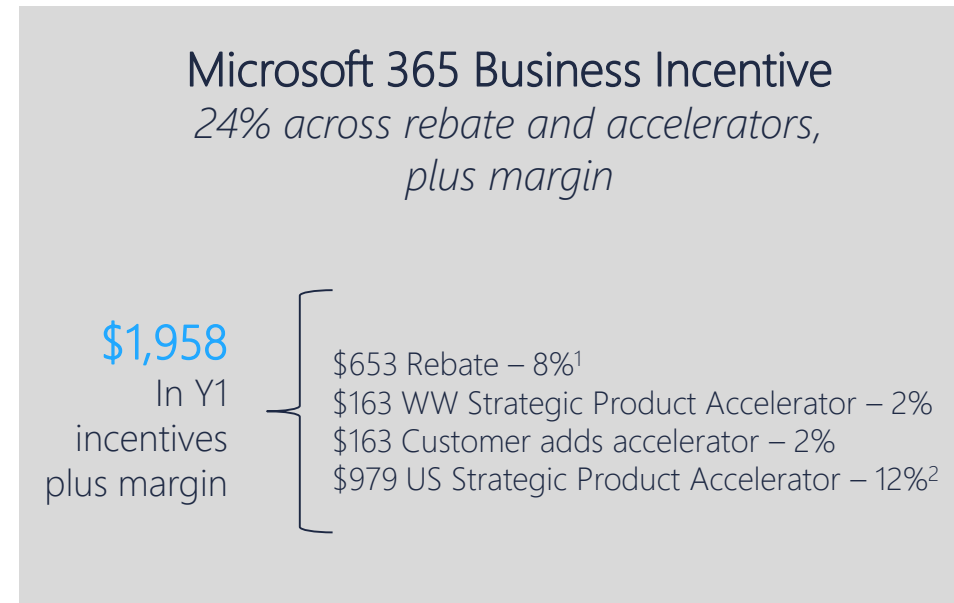
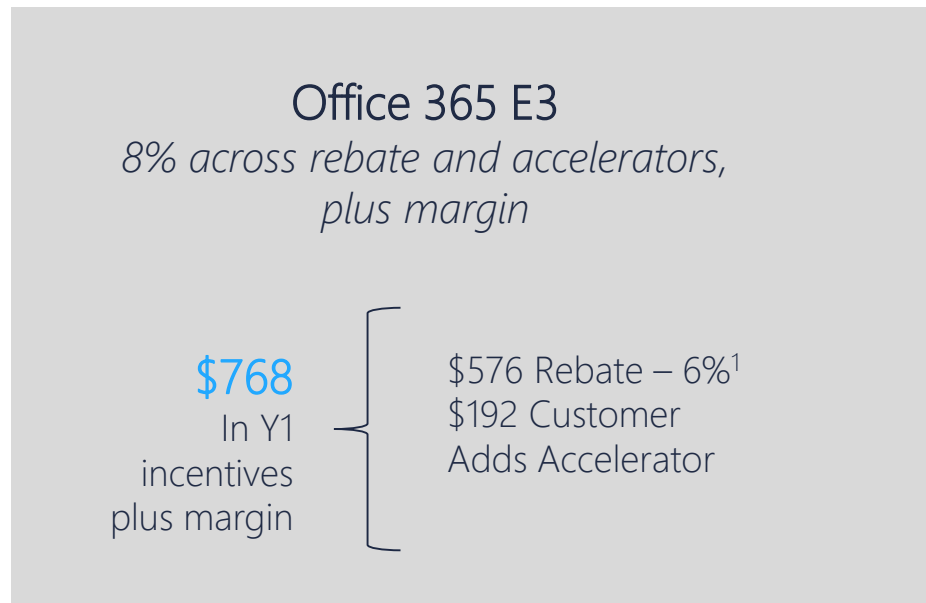
1. Base rebate will be reduced from 8% to 6% for Office 365 SKUs. Microsoft 365 SKUs will remain at 8%
2. M365 B accelerator increases to 14% and begins paying on both new and existing customers
3. Terms and Conditions apply, click [here](#) for details.

PROFITABILITY COMPARISON

Microsoft 365 Business vs Office 365 E3 NEW Customer

Example: 50 seat NEW customer

Partner can earn additional year 1 incentives of \$1,190 when selling Microsoft 365 Business PLUS up to additional \$1,000 with Tech Data's 30 Days Free offer³



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Starting Jan. 1, 2019:

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First 30 days of Modern Workplace CSP Free – [Deal Registration](#)

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